# LIGHTFORCE CONSULTING LLC

GOVERNMENT CAPABILITY STATEMENT | IT MODERNIZATION | SALESFORCE | SOFTWARE DEVELOPMENT
AI & AUTOMATION

## COMPANY OVERVIEW

LIGHTFORCE CONSULTING LLC is a veteran-owned technology consulting firm focused on enterprise IT modernization, Salesforce solutions, custom software development, systems integration, and automation. Led by a professional with 14 years in the Salesforce ecosystem, Lightforce combines public-sector application development experience with enterprise financial-services technology expertise.

## CORE CAPABILITIES

• Salesforce solutions: platform administration, solution design, Sales Cloud, Service Cloud, Financial Services Cloud, Experience Cloud, Flow, Apex, Lightning Web Components, and Agentforce.

• Software and web development: internal applications, public-facing websites, Java, Python, APIs, Oracle, SQL, and PL/SQL.

• Integration and modernization: legacy-system modernization, data migration, application integration, process redesign, and workflow automation.

• AI and data solutions: machine learning, predictive modeling, retrieval-augmented generation (RAG), and AI-enabled business workflows.

• Delivery and enablement: requirements, architecture, full SDLC, testing, deployment, user training, and adoption support.

## RELEVANT PROFESSIONAL EXPERIENCE

Wyoming Department of Transportation: Designed and developed public-facing government web pages and internal applications. Participated across the SDLC using Oracle, SQL, PL/SQL, Java, and APIs.

Financial services and enterprise technology: Professional experience at UMB Bank, HTLF, Servbank, and Sunoco, including Salesforce solutions, automation, and system integration.

Experience above reflects the founder's professional work, not contracts awarded to Lightforce.

## WHY LIGHTFORCE

14 years of Salesforce ecosystem experience

4 active Salesforce certifications

Public-sector development: Wyoming DOT

U.S. Army veteran: 11B Infantryman and Team Leader; Expert Infantryman Badge, Air Assault qualification, Army Good Conduct Medal

AI/ML postgraduate education and applied project experience

## ACTIVE SALESFORCE CERTIFICATIONS

• Salesforce Certified Agentforce Specialist

• Salesforce Certified Platform Administrator II

• Salesforce Certified Platform Administrator

• Salesforce Certified App Builder

## BUSINESS INFORMATION

UEI: GZ1DM6CNAGJ6

CAGE: 23SG9

Location: Heath, Texas

SAM.gov: Active registration

SBA SDVOSB / VOSB: Applications submitted; approval pending

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## NAICS CODES

Primary: 541512 - Computer Systems Design Services

Additional: 541511, 541519, 541611, 541618, 518210, 541690, 541715, 611420, 611430